



NICO LAZARIDI

OINOI - WINES

NICO LAZARIDI is widely recognized as one of the leading companies that have contributed most to the creation of a whole winemaking area in Drama -Northern Greece. Since 1987, driven by their love and respect to the wine, the company aims to bring out the richness of the vineyards of Drama and expand its potential. The modern Chateau Nico Lazaridi Winery in the Agora area is the company's headquarters since 1997. The especially selected varieties of grapes cultivated here, on the 650 acres of vineyards, are converted into wines certified with the indication of the Protected Geographical Indications Drama and Agora: the premium wine families of Perpetuus, Magic Mountain, Cavalieri, Chateau Nico Lazaridi, the rose dry wine Evil Eye and the white and rose Solitaire. The Makedon winery was founded in 2000 at the municipal district of Platanotopos, on the outskirts of Mount Pangeon. The aim was to use the good advantage the products of the Macedonian land and to create modern quality wines. The produced wines have the Protected Geographical Indication Pangeon and Macedonia: the wine families Black Sheep, Lion D'Or and Queen and King of Hearts. Nico Lazaridi Winery's president, Federico Lazaridis, in a pioneering move for the Greek wine standards, came up with the concept of the "Magic Mountain", a wine whose labels depict an original work of art and change with every vintage. Inside the winery, he created the "Magic Mountain Gallery" where every guest can see all the paintings of the famous Greek ICON WINE. He founded the Nico Lazaridi Wine Club, expanded the range of Nico Lazaridi's wine products, developed wine tourism activities, and established the company's cultural profile. NICO LAZARIDI today produces more than 1,300,000 bottles of wine per year and exports its products to 21 countries around the world.



A vitality stream within every Vikos natural mineral water bottle

In Zagorochoria, the namesake spring overflows with nature's vitality, offering us a taste of its essence. At Epirotic Bottling Company S.A., we cultivate a health and wellness journey, by transferring nature's unblemished gift from the spring straight to the bottle. The pristine water of the spring, merged with our uncompromising controls throughout the entire bottling phase, secure the best natural mineral water in the world. Our products offer a unique blend of superb taste and exceptional quality. Each of our indulgent creations is crafted from the purest, authentic ingredients, delivering an explosion of refreshment and hydration. Stretching along the slopes of Pindos, the Vikos gorge is famous for its fairy-tale beauty, where its rocks look like sculptures and its slopes seem to meet the sky. Here, nature's power is showcased in all its majesty, instilling a feeling of constant harmony and vitality in visitors. One of the priceless gifts of this enchanting place is the best natural mineral water there is.



Kavala Port Authority S.A.

PORT OF KAVALA, GREECE

The old and central port of Kavala, “Apostolos Pavlos” (Apostle Paul), is a port of growing significance and the principal port of eastern Macedonia & North Aegean Sea servicing passengers, vehicles, ferry lines, Cruise ships, sailing clubs and local fishing boats from North Greece and South Balkans region. The port of Kavala played a major role in the evolution and the development of the city from ancient times until now. It was built by the Thassians at the end of the 7th century B.C. The Apostle Paul landed at Kavala on his first voyage to Europe and started to spread Christianity throughout Europe.

Our vision is to make the port system of Kavala an important junction of maritime transports in the wider region, with special emphasis on the East Balkan area. Our strategy for the implementation of our vision focuses on the following points:

CUSTOMER ORIENTATION

We go hand in hand with the needs of our customers (existing & potential ones), by constantly seeking new ways of adding value to their activities.

EFFECTIVENESS

We manage the facilities provided to us in a best way and we constantly improve the procedures of our internal operation.

INNOVATION

We follow the new trends in the area of maritime transports and we constantly seek innovative ways to take advantage of the arising opportunities and to cope with threats.

FINANCIAL STRENGTH

We develop in a sustainable way as we rely on a healthy financial basis and the competitive operation of the ports we manage.



Our experienced executives are ready to assist ports, destinations and tour operators around the globe to improve profitability. We will help to stimulate the attractiveness of ports & destinations that will draw the cruise ship industry. The ICCS's team of experts, will help to develop the winning strategy and implementation plan that is attractive to cruise lines using our experienced and knowledgeable team of experts, and former cruise line executives. We will prepare a preliminary proposal consisting of the following elements:

- Develop Marketing Materials to Attract Cruise Line Traffic to the Port
- Promote Long Term Cruise Ship Home Port and In Transit Calls
- Provide Port Representation
- Develop and Implement a Long-Term Strategy as A Marquee Destination

In addition to working with the port officials, our team of experienced cruise professionals work also with individual tour operators to develop those attractive tours and excursions that are desirable by cruise ship guests.

Our services include:

- Developing Operating Procedures
- Developing Safety Procedures
- Consulting on Safety and Environmental Impact
- Creating the Venue Experience and the "Look" that will Attract Business
- Train and Motivate the Staff to Meet the Hospitality Expectations of Cruise Guests

- Provide Follow-up Auditing Services to Ensure that a High Level of Excellence is Maintained

We will act as change agents and collaborate with government, organizational leaders, and local authorities to demonstrate methods of effective cruise port management, ports waste reduction, improve efficiency, protect the environment, stimulate alternative energy development, and focus on the financial aspects required to sustain organizations and individuals.

OUR MISSION

We will continually develop an expanding network of partners who desire, and are qualified, to act as change agents fostering innovation and providing guidance toward a continual improvement effort which results in sustainability.

We will create change through awareness, education and training.

We will evaluate, measure, and feedback information to sustain continual improvement.

We will provide products and services that enable change and continual improvement.

We will promote alternative energy sources.

Experience You Can Use.

Knowledge You Can Count On.

People You Can Trust!

More information at: <https://cruiseconsultancy.com>